

## American Indian Business Development Corporation

**Grantee's Address:** 1113 East Franklin Avenue  
Minneapolis, MN 55404

**FY 2002 Federal Funding:** \$112,000.00

**Grantee Contact's Name:** Theresa M. Carr

**Grantee's Phone Number:** (612) 870-7555

**Grant Number:** 90ID0001

---

The American Indian Business Development Corporation has initiated the construction of a 16,000-square-foot building to be leased to Franklin Bakery, a locally owned business that is expanding. The bakery will operate 24 hours per day, 7 days per week. The bakery, located in Phillips, the poorest neighborhood in the Minneapolis Empowerment Zone, is expected to create 96 new bakery jobs (with medical and dental benefits) over the 5-year project period. Sixty percent (58) of the new jobs will be filled by low-income persons and TANF recipients. In addition to OCS funding, the American Indian Business Development Corporation will leverage additional funds for this project. The cost per job is \$9,655. The projected completion year for the project is 2007.

## ASSETS Lancaster

**Grantee's Address:** 313 West Liberty Street, Suite 111  
Lancaster, PA 71603

**FY 2002 Federal Funding:** \$140,000.00

**Grantee Contact's Name:** Fran Fritz

**Grantee's Phone Number:** (717) 393-6089

**Grant Number:** 90ID0016

---

ASSETS Lancaster is leveraging \$748,500, in addition to OCS funding, to operate a small-business incubator that is creating 65 permanent, full-time jobs, with 60% of the jobs allocated for low-income residents in Lancaster County. The grantee applicant will also create 55 new small businesses that offer entrepreneurship to low-income residents. Supported business types include specialty food services, IT businesses, retail, and light manufacturing services. The cost per job is \$10,769. The project is located within a Federally designated Enterprise Community.

During a period of 16 to 18 months, the agency will accept applications from low-income individuals. Through its 3-year project period, ASSETS will offer affordable lease space, practical small business training, one-on-one mentoring, small business loans, and other technical support for start-up and growing enterprises in the community.

## **Bethel New Life, Inc.**

**Grantee's Address:** 4950 W. Thomas  
Chicago, IL 60651

**FY 2002 Federal Funding:** \$140,000.00

**Grantee Contact's Name:** Mary Nelson

**Grantee's Phone Number:** (773) 473-7870

**Grant Number:** 90ID0011

---

Bethel New Life, Inc., a community development corporation, has launched its 3-year incremental development project, Regeneration, to create 70 new jobs in the predominantly African American, West Garfield Park neighborhood of Chicago. The total commercial space is 13,000 square feet; about 5,000 square feet will be used as a restaurant and six small entrepreneurial commercial shops. The cost per job is \$10,000.

Bethel New Life, Inc. has requested \$700,000 from OCS and will leverage a non-Federal monetary investment, which totals \$1,841,707. The target area is located within a Federally designated Empowerment Zone. Sixty percent of the 70 permanent, new jobs will be filled by low-income individuals who are receiving TANF assistance, or by those who are unemployed, homeless, residing in public housing, or receiving housing assistance. The types of jobs created will include franchise business owner-operators, managers, salespersons, and a mix of full- and part-time workers.

## **Business Outreach Center Network, Inc.**

**Grantee's Address:** 85 South Oxford Street  
Brooklyn, NY 11217

**FY 2002 Federal Funding:** \$124,871.00

**Grantee Contact's Name:** Nancy Carin

**Grantee's Phone Number:** (718) 624-9115

**Grant Number:** 90ID0019

---

Business Outreach Center Network, Inc. (BOC) is a self-employment and business expansion project. In addition to OCS funding, BOC is leveraging \$430,590. The project will provide 70 self-employment and 10 business expansion opportunities for TANF clients and low-income individuals who are working to develop licensed child care businesses in New York City. The 2-year project provides intensive business, legal, and child care skills training, as well as accounting assistance.

BOC has partnered with the New York City Department of Health and Human Services, South Brooklyn Legal Services, the Child Support Development Corporation of New York, and the Community Tax Aid Project to carry out these efforts. The BOC is located in an Empowerment Zone with a population of residents whose incomes are considered low to moderate. The cost per job for the project is \$7,804. The project is particularly focused on child care providers in the New York communities of Brooklyn, with a special emphasis on the central Brooklyn neighborhoods of Bedford Stuyvesant, Bushwick, East New York, and Brownsville.

## Corporation to Develop Communities of Tampa, Inc.

**Grantee's Address:** 1920 East Hillsborough Avenue  
Tampa, FL 33610

**FY 2002 Federal Funding:** \$140,000.00

**Grantee Contact's Name:** Toni Watts

**Grantee's Phone Number:** (813) 232-1419

**Grant Number:** 90ID0013

---

The Corporation to Develop Communities of Tampa, Inc. (CDC of Tampa) is leveraging \$2,155,030 to redevelop a 20,000-square-foot clothing store into an urban call center that will employ up to 150 low-income residents over 3 operational years. The call center is located within Tampa's Federally designated Enterprise Zone and Urban High Crime Area, and will target TANF-eligible recipients for employment. The cost per job is \$2,800.

The project encourages private companies to relocate their small, remote telecommunications centers to East Tampa. Several partners of CDC of Tampa are Catalog Retail Marketing International (CRMI), Florida Community Loan Fund, and the SEEDCO, Inc. Loan Fund. CRMI will provide up to \$1.6 million in investment dollars to establish the call center. In Year Two, CRMI projects a \$1.1 million investment followed by a Year Three investment of nearly \$650,000. The total investment over 3 years is \$3 million.

## **Crest Community Development Corporation**

**Grantee's Address:** 34-36 Woodland Avenue  
Newark, NJ 07103

**FY 2002 Federal Funding:** \$80,000.00

**Grantee Contact's Name:** Geraldine Harvey

**Grantee's Phone Number:** (973) 621-0770

**Grant Number:** 90ID0004

---

During the 5-year project, the Crest Community Development Corporation (CDC) will serve the West Side neighborhood of Newark, New Jersey, an economically distressed community with high rates of poverty, unemployment, and public assistance. In an effort to revitalize this community, Crest CDC is developing the West Side Business Hub, which includes a 30,000-square-foot supermarket and 22,000 square feet of additional retail space. The CDC is also creating a retail “incubator without walls” to provide high quality technical assistance to low-income entrepreneurs and emerging microenterprises and retailers in the community. The opening of the supermarket will immediately create 20 jobs for low-income residents of the West Side community.

The project is part of a Federally designated Enterprise Community that has been upgraded to a Renewal Community. Additional retailers in the Hub are expected to generate 44 new jobs for residents, at least 60% of which will be filled by low-income individuals, including TANF recipients, and those receiving others forms of governmental assistance. The cost per job is \$6,250. The project is slated for completion in September 2007.

## East Liberty Development, Inc.

**Grantee's Address:** 115 1/2 North Highland Avenue  
Pittsburgh, PA 15206

**FY 2002 Federal Funding:** \$115,181.00

**Grantee Contact's Name:** Rob Stephany

**Grantee's Phone Number:** (412) 361-8061

**Grant Number:** 90ID0014

---

East Liberty Development, Inc. has initiated the construction of a 4,600-square-foot Applebee's Restaurant in the East Liberty Enterprise Zone of Pittsburgh, Pennsylvania. The restaurant will result in the creation of 98 permanent, full-time jobs, with 60% of the jobs allocated for low-income residents. The cost per job is \$5,342.

This revitalization project, slated for completion by September 2005, is intended to promote economic self-sufficiency by reducing the incidence of poverty in this distressed community. The non-Federal cost of the entire project is \$1.29 million. The limited partnership agreement is currently between Three Rivers Bank and Eastside II Limited Partnership. The target population includes TANF recipients, at-risk youth, public housing residents, homeless persons, low-income parents (including those of children receiving TANF assistance) and those with developmental disabilities.

## **East Missouri Action Agency, Inc.**

**Grantee's Address:** 403 Glendale, P.O. Box N  
Park Hills, MO 63601

**FY 2002 Federal Funding:** \$40,690.00

**Grantee Contact's Name:** Rhonda Bailey

**Grantee's Phone Number:** (573) 431-2229

**Grant Number:** 90ID0005

---

Operation Bootstrap, a 3-year project of the East Missouri Action Agency, Inc., is providing financial assistance, as well as training and development support, to 70 participants and their families. The project area has a high incidence of poverty, crime, and drug addiction. Operation Bootstrap will yield public transportation drivers (30%) and child care providers (70%) and is targeted to low-income individuals, TANF recipients, and non-custodial parents in the southeast Missouri counties of Bollinger, Cape Girardeau, Iron, Madison, Perry, Saint Francois, Sainte Genevieve, and Washington. The target population receives customized case management and financial assistance in microbusiness development and management concepts, coordination support, pre-employment classes, and small business training, including the loan application process. The cost per job is \$10,000.

## **Germantown Settlement**

**Grantee's Address:** 48 East Penn Street  
Philadelphia, PA 19144

**FY 2002 Federal Funding:** \$104,400.00

**Grantee Contact's Name:** Stephen Kuzmicki

**Grantee's Phone Number:** (215) 843-6766

**Grant Number:** 90ID0008

---

The Germantown Settlement is rehabilitating a 59,000 square foot office space in its Philadelphia-based community that will allow for the expansion of a charter school, an office of the Pennsylvania Parole and Probation Department, and other tenants that provide services to the neighborhood. Located along the Cheltenham Avenue corridor, this commercial center is expected to create 96 permanent, full-time jobs, with at least 60% (62 jobs) allocated for low-income residents. The cost per job is \$8,419.

The Germantown community has a poverty rate of 30% and high unemployment and crime rates. In addition to providing employment opportunities, the 3-year economic development project is expected to reduce poverty and TANF assistance, provide services to residents, and improve the physical appearance of the community.

## **Harlem Congregations for Community Improvement, Inc.**

**Grantee's Address:** 2854 Frederick Douglas Boulevard

**FY 2002 Federal Funding:** \$140,000.00

During this 5-year project, the Harlem Congregations for Community

## La Casa de Don Pedro

**Grantee's Address:** 75 Park Avenue  
Newark, NJ 07104

**FY 2002 Federal Funding:** \$70,000.00

**Grantee Contact's Name:** Raymond Ocasio

**Grantee's Phone Number:** (973) 482-8312

**Grant Number:** 90ID0002

---

The 3-year La Casa de Don Pedro/Broad Street Plaza project will leverage \$10.1 million in addition to OCS funding that involves the construction of two buildings, one with a 40,000-square-foot supermarket and a 20,000-square-foot retail building for businesses. The retail shopping center will serve residents of Newark, New Jersey, and is expected to provide at least 90 permanent, full-time jobs, 60% of which will be filled by low-income residents. The project is also expected to yield 75 part-time jobs. The cost per job is \$3,889. The target population includes the unemployed, those receiving TANF and other public assistance funds, and non-custodial parents of children in TANF families. The project is located within the New Jersey Urban Enterprise Zone and in a Federal Renewal Community.

## Northwest New Mexico Community Development Corporation

**Grantee's Address:** 224 West Coal Avenue  
Gallup, NM 87301

**FY 2002 Federal Funding:** \$95,804.00

**Grantee Contact's Name:** Sharon Henderson

**Grantee's Phone Number:** (505) 722-4327

**Grant Number:** 90ID0018

---

In the 3-year project period, Northwest New Mexico Community Development Corporation (CDC) is implementing the "Business Opportunities in Support of Adventure Tourism" (BOOST) project. This will create self-employment and small business enterprise through niche identification, assistance with building business plans, access to business working capital, and onsite business assistance before, during, and after business operations.

The CDC also hopes to positively influence the local spending patterns and savings behavior of area consumers. This project comprises 28 new business ventures, which will create up to 35 new jobs, 86% of which will be filled by TANF, low-income residents, and non-custodial parents. These 30 jobs will be created in an area that has a 36% poverty rate. In addition to OCS funding, the CDC will leverage \$1.081 million in equity and other sources to develop the turnkey business, Adventure Gallup and Beyond, that will spur the creation of the other businesses. The CDC will partner with the state Child Support Division, the New Mexico Works Programs, and the New Mexico Edge Training Program. The cost per job is \$15,966.

## Opa-Locka Community Development Corporation

**Grantee's Address:** 490 Opa-Locka Boulevard, Suite 20  
Opa-Locka, FL 33054

**FY 2002 Federal Funding:** \$140,000.00

**Grantee Contact's Name:** Willie F. Logan

**Grantee's Phone Number:** (305) 687-3545

**Grant Number:** 90ID0017

---

In addition to OCS funding, the Opa-Locka Community Development Corporation is leveraging \$4.8 million to construct the Stadium Corners Shopping Center, a 40,000-square-foot retail center on a 4-acre site. This multifaceted project is designed to create a source of entrepreneurial capital. A primary goal of the 3-year project is to reduce poverty, unemployment, and TANF assistance by offering low-income individuals full-time, permanent retail and child care jobs with living wages, job training, career development ladders, and support services. The project is located in a Federally designated Empowerment Zone and State Enterprise Zone. Located in an economically distressed section of Dade County, Florida, the retail outlet will result in 129 jobs, 81 of which will be filled by low-income individuals and TANF recipients. The cost per job is \$8,642.

## Spanish Speaking Unity Council

**Grantee's Address:** 1900 Fruitvale Avenue

**FY 2002 Federal Funding:** \$130,771.00

During the 3-year project, the Spanish Speaking Unity Council is leveraging \$627,000 in addition to OCS funding, and providing 82 new jobs for TANF recipients in the health care and facilities support services sectors throughout the Bay area of Alameda County, part of the Oakland Enterprise Zone. The jobs will be created by the expansion of the Council's subsidiary, Peralta Service Corporation, into a full-service employer intermediary. The total cost per job is \$7,974. Some of the jobs will be for receptionists, home health care and occupational/physical therapy aides, and recreation assistants. Participants receive job training and English classes, which ultimately facilitate job placement at the

## The Greater Bethel Interdenominational Church and CDC

**Grantee's Address:** 219-09 Linden Boulevard  
Cambria Heights, NY 11411

**FY 2002 Federal Funding:** \$102,187.00

**Grantee Contact's Name:** Dr. Maria Hubbard

**Grantee's Phone Number:** (718) 978-4357

**Grant Number:** 90ID0010

---

The Greater Bethel Interdenominational Church and CDC will expand day care and after-school programs, resulting in jobs that will include a psychosocial support system for long-term welfare recipients. The project is located in an area of high crime, poverty, and heavy drug trafficking. The 3-year project entails the expansion of two existing day care sites and the development of a new site in the Queens, New York, community, an area characterized by high crime, poverty, and unemployment. The expansion will result in 57 jobs for TANF residents, non-custodial parents, and the unemployed. The cost per job is \$8,963.78.

## The Shangri-La Corporation

**Grantee's Address:** 680 Cottage Street, N.E.  
Salem, OR 97301

**FY 2002 Federal Funding:** \$140,000.00

**Grantee Contact's Name:** Jan Kral

**Grantee's Phone Number:** (503) 581-1732

**Grant Number:** 90ID0012

---

The Shangri-La Corporation is establishing its Capital Glove Company, which encompasses a 54,000-square-foot building where 10,000 square feet will be used for a rubber glove manufacturer, scheduled to begin production by June 2003. The Salem, Oregon, area has a high incidence of crime, poverty, and drug abuse. Shangri-La expects that 80 full-time jobs within a career ladder will be filled by January 2004, with 77 of these jobs targeted to displaced workers, TANF recipients, at-risk youth, custodial and non-custodial parents of children receiving TANF or other poverty-related supports or charity, the homeless, and individuals with developmental disabilities. The cost per job is \$8,500.

## United Northwest Area Local Development Corporation

**Grantee's Address:** 1426 West 29th Street, Suite 202  
Indianapolis, IN 46208

**FY 2002 Federal Funding:** \$87,000.00

**Grantee Contact's Name:** Carl Lile

**Grantee's Phone Number:** (317) 924-0199

**Grant Number:** 90ID0007

---

Beginning in September 2003 and continuing over a 2-year period, the United Northwest Area Local Development Corporation, a collaboration of five neighborhood associations, is leveraging an additional \$757,000 and partnering with the city of Indianapolis to construct the Graceland Park Retail Center. The center, a 13,000-square-foot retail facility, is located in an economically distressed area of northwest Indianapolis, Indiana, that is characterized by high unemployment and poverty. The area is a designated Enterprise Community and a local Urban Redevelopment Area.

The project will provide employment, career development, business ownership, and self-sufficiency opportunities for low-income residents who are TANF recipients, and in particular, custodial and non-custodial parents, displaced workers, at-risk teenagers, public housing residents, the homeless, and those with developmental disabilities. The organization anticipates the creation of 30 full-time, permanent jobs for low-income residents by December 2004. Job types include food store and retail personnel such as cashiers, stockers, and meat/deli workers; restaurant personnel such as cooks and wait staff; and laundromat attendants. The total cost per job is \$14,500.

## Universal Community Homes

**Grantee's Address:** 800 South 15th Street  
Philadelphia, PA 19146

**FY 2002 Federal Funding:** \$100,000.00

**Grantee Contact's Name:** Rafiq Diya Al-Fareed

**Grantee's Phone Number:** (215) 985-9420

**Grant Number:** 90ID0015

---

Universal Community Homes has initiated a 3-year project to develop the Universal Commercial Center in South Philadelphia as part of an effort to reduce the incidence of poverty and provide the means for economic self-sufficiency for a number of low-income residents. In addition to OCS funding, this commercial center is leveraging \$22.5 million and includes a 150,000-square-foot building that will be located in a community plagued by a dearth of economic resources and a high incidence of poverty, crime, and drug abuse. The agency will use 50,000 square feet of space for a call center. This revitalization project is expected to employ 500 low-income individuals in permanent, full-time jobs at a cost of \$1,000 per job. The types of positions created will be for customer service representatives and support, management, and help desk staff.

## Warren/Conner Development Coalition

**Grantee's Address:** 11148 Harper Avenue  
Detroit, MI 48213

**FY 2002 Federal Funding:** \$115,000.00

**Grantee Contact's Name:** Maggie DeSantis

**Grantee's Phone Number:** (313) 571-2800

**Grant Number:** 90ID0009

---

The Warren/Connor Development Coalition is leveraging \$8 million in addition to OCS funding to develop a 56,000-square-foot retail center in a Federally designated Empowerment Zone in an effort to move residents toward self-sufficiency and financial independence. The Mack/Alter Square project, which represents a partnership between a private sector developer and the local TANF and child support enforcement agencies, employs low-income persons and TANF recipients in a variety of retail outlets, including a service station, fast food restaurant, and drug store.

The 3-year project is expected to yield a total of 80 jobs, 65 of which will be created for low-income persons and TANF recipients. The cost per job is \$8,846. The types of jobs to be created are managers, stock clerks, maintenance, mechanics, cashiers, food preparers and servers, and security officers.